

TO: Potential Alliance Members

FROM: Richard Raimond, Staff Attorney, Community Care of North Carolina and Seth Terndrup, Contracts and Compliance Director (Attorney), Community Care of Southern Piedmont

RE: Alliance Agreement

DATE: 6/21/2018

We want to thank the representatives of each potential Alliance Member for contributing to the contents of this agreement. Your commitment to the fundamental belief that our future is brighter collectively than divided, is the essential ingredient in this document.

Consensus was the goal for each and every term of this agreement with a genuine desire to satisfy the needs of nine independent companies. Satisfying such a diverse range of needs is a daunting task, if not impossible without each party compromising. We hope, however, that a thoughtful appraisal will reveal that every concession is outweighed by corresponding gains.

We believe that this agreement respects the working history of the Community Care family without sacrificing opportunities to innovate and memorializes collaborative decision making. It also sets reasonable boundaries that are necessary for the Alliance to accomplish its mission and to fulfill the very purpose for which it was created and why each member will ultimately decide to join.

Hopefully we succeeded in reducing to writing what the group decided and directed us to draft. Perhaps some detail was missed or lost in translation. In such case, please feel free to reach out to us directly. Again, our goal is to reach consensus on every term. With that in mind, we are open to making changes to the terms of the agreement in order to better reflect any consensus already reached. Otherwise, any material changes to the agreement which are inconsistent with the wishes of the group as previously expressed will require taking such suggestion back to the entire group for reconsideration.

We thank you for your time and consideration as we prepare for extraordinary success together.

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