

WCMSCHF Board Meeting Minutes

Meeting Title	WCMSCHF Board Meeting	Date	11-15-2017
Facilitator	West Lawson, MD, Chair & Tara Kinard	Time	6:00pm
Location	4207 Lake Boone Trail Suite 100	Recorder	Tara Kinard
Attendees	West Lawson, John Perry, Marilyn Pearson via phone, Bob Munt, Penny Washington, Alicia Barfield, Michelle Bucknor, Tara Kinard, Allen Dobson, Ron Smith, Chris Woodfin, Tom Wroth		

Key Points Discussed and Action Items

Topic	Key Discussion Points	Follow-up Action Item(s)	Action Item Owner(s)	Target Date
Business Partnership Opportunities with CCNC – Informational Discussion	<p>CCNC leadership presented two opportunities for a business partnership relationship – Franchise and Subcontractor.</p> <p>Four senior leadership from CCNC presented a strategic and practical view of how they see the organization in the next two (2) years related to how we integrate and function together, presenting what structures we may choose in the reform. Their main focus this meeting was the Franchise and Sub-Contractor models, presenting shared business relationships and projected revenue streams.</p> <p>The four CCNC officers presenting to the Board were: Allen Dobson, MD - President & CEO, CCNC Tom Wroth, MD – COO, CCNC Chris Woodfin – CFO, CCNC Ron Smith – Strategic Initiatives, CCNC</p>			
Board Discussion	<ul style="list-style-type: none"> • Conversation about geographic lines generated some confusion and a lot of questions <ul style="list-style-type: none"> ○ What does a “network” mean? Define network participation – could it be participating in a certain % of the business ○ Need to better understand geographic • Franchise seems to be the better of the two options but not the ideal option <ul style="list-style-type: none"> ○ What is the downside risk to being in a franchise? • An agreement to look at would be helpful to see • What is the “ask” of the Board? A signed agreement or statement of intent? Declare by what date? • Bring representatives from other network Boards together • The presentation contained “insider” language (e.g., Direct Primary Care/EverMed) • Questions about expectations <ul style="list-style-type: none"> ○ Penny mentioned being interested in meeting with Tom in January to hear his thoughts as he was very quiet during tonight’s discussion • If CCWJC is asked in the future to take on work in counties beyond Wake & Johnston, we need to think about the resources and connections – it takes time to lay groundwork and develop relationships/ partnerships 	<p>Follow up questions to CCNC leadership</p> <p>Next steps for Board members unable to attend 11/15 meeting – West and Tara to present info</p>	<p>Tara</p> <p>West & Tara</p>	<p>December</p> <p>December</p>

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	<ul style="list-style-type: none"> • Would want some control over what we do – spelled out in an agreement • Come up with a standardized due diligence process • Need to better understand the assumptions 			
Minutes Approval	Approval of Minutes from 10-25-2017 <ul style="list-style-type: none"> • Request for Motion to approve: John Perry • 2nd Motion to approve: Marilyn Pearson • Unanimously adopted; approved as presented 			
January Board Meeting	Wednesday, January 24th, 2018, 6-8pm WCMSCHF Conference Room 4207 Lake Boone Trail – Suite 100 Raleigh, NC 27607			